Unifying operations in multi-cloud with Nutanix

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$236B

Public cloud market by 2020, up from $146B in 2017 – Forrester *[1]

37%

Projected growth for IaaS market in 2017, the highest for cloud services – Gartner *[2]

80%

of organizations committed to hybrid architectures by 2018 – IDC *[3]

1. “The Public Cloud Services Market Will Grow Rapidly To $236 Billion in 2020”. Forrester. September 1, 2016.
2. “http://www.gartner.com/newsroom/id/3616417
3. “Enterprise Adoption Driving Strong Growth of Public Cloud Infrastructure as a Service, According to IDC.” Press release. IDC. July 14, 2016.

Nutanix Customer Journey

Multi-Cloud Services for Apps and Data

Unify operations across public and private clouds

Build an Enterprise Cloud

Secure and automate applications, and consolidate storage

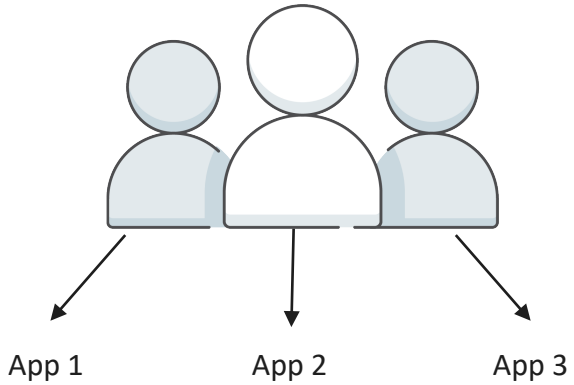
Modernize IT with HCI

Deliver enterprise apps and VDI from any site

Application Lifecycle Management getting more complex in Hybrid Cloud Environment

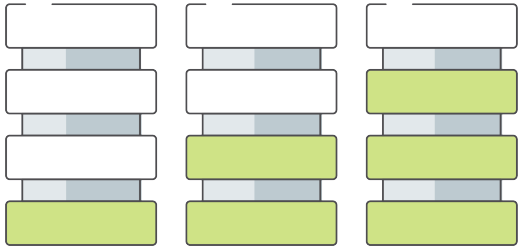
Numerous Applications

Results in complexity



Fragmented Ownership

App ownership is fragmented



Knowledge Silos

Leads to lack of productivity

Hybrid Clouds

Introduces management challenges

Application Automation Platform for Hybrid Cloud

Multi-Cloud Application Automation
and Lifecycle Management

Virtualization

Virtualization

Compute

Storage

Networking

Compute

Storage

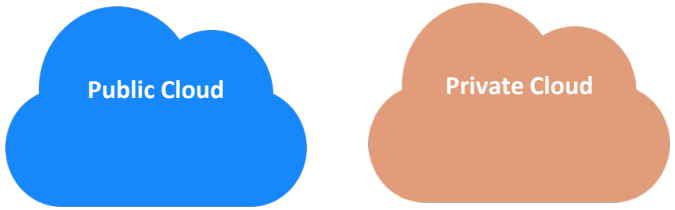
Networking

Application Automation Platform for Hybrid Cloud

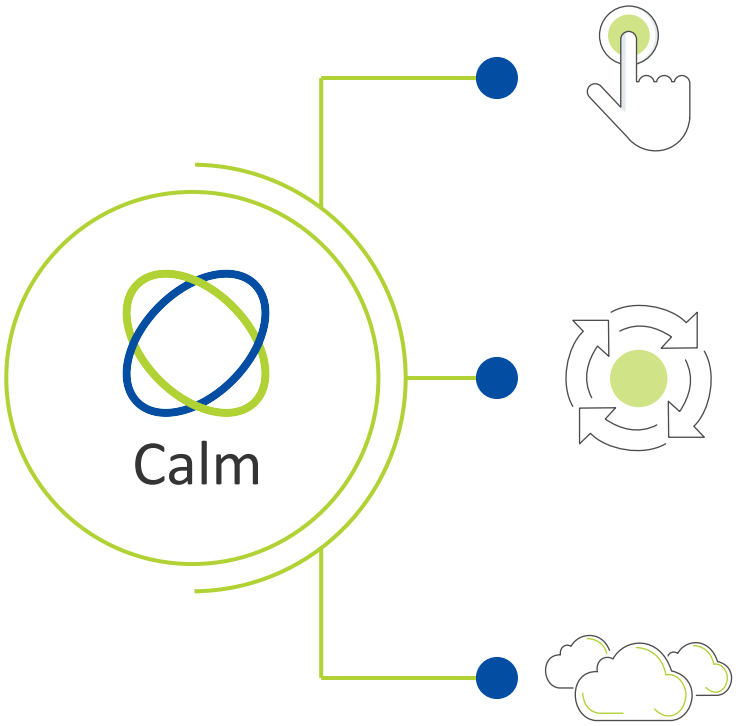
Nutanix Calm

Nutanix

Traditional 3-tier Stack



Automate
Empower
Relax



Self-Service and Governance

One-click self-service with centralized role-based IT governance

DevOps

End-to-end automation of application provisioning, scaling and management

Multi-Cloud Optimization

Deployment of apps and centralized visibility across private and public clouds

Automate
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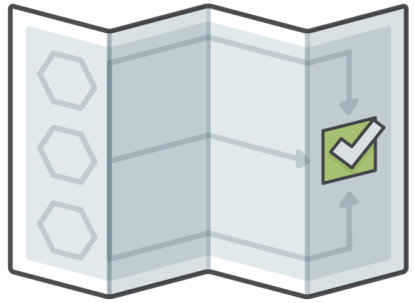
Self-Service and Governance

One-click self-service with centralized role-based IT governance

Calm Blueprints

Blueprint



Component

- VMs
- Base Apps
- Config

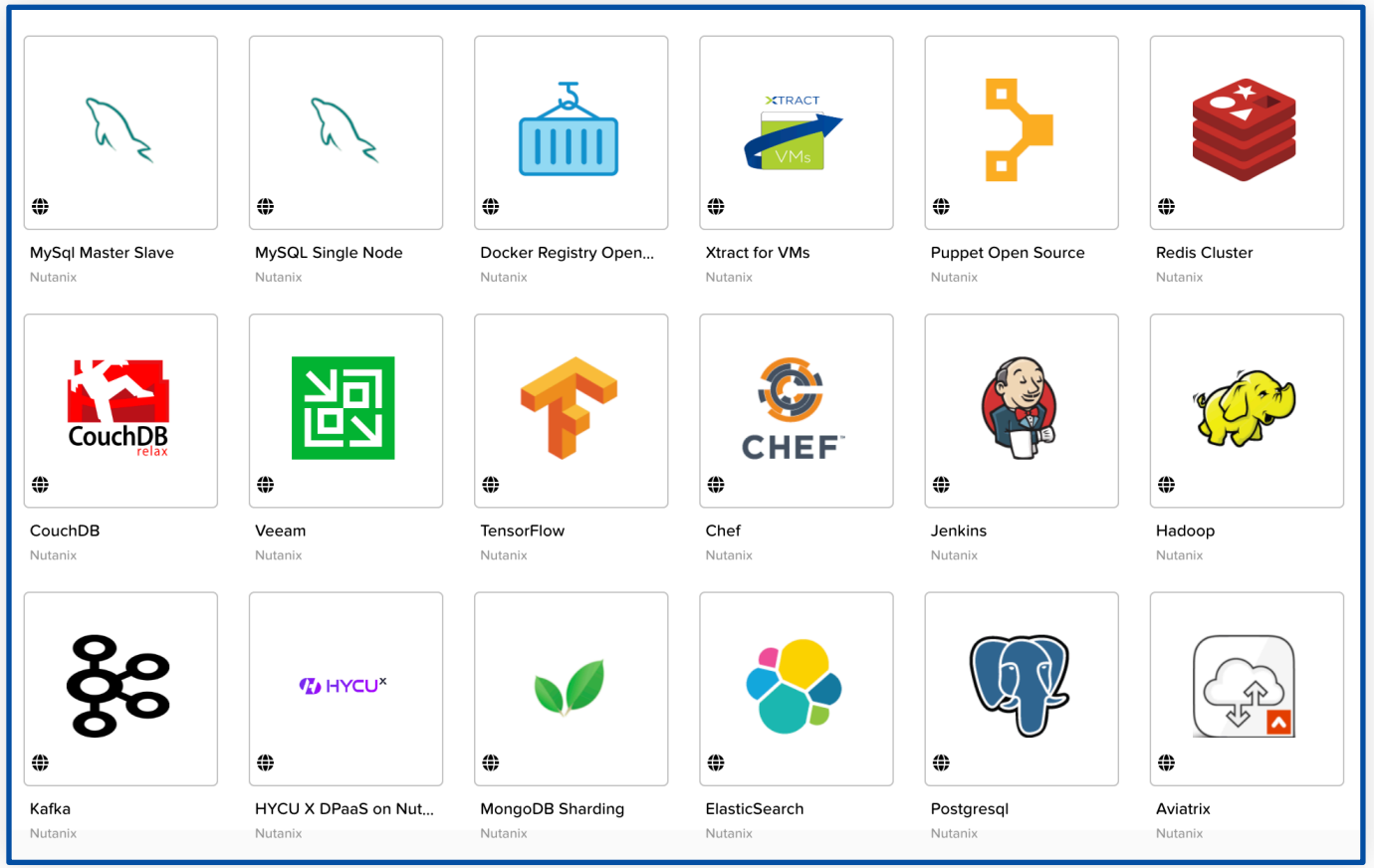
Policy

- Connectivity
- Dependencies
- Operations

1. Provides a framework to launch ready to go apps
2. Intuitive and visual way to model applications
3. Drive repeatable provisioning of applications

Use Case : Self Service App Provisioning

Find Application → Review and Launch → Get Your Application Ready → Lifecycle Management



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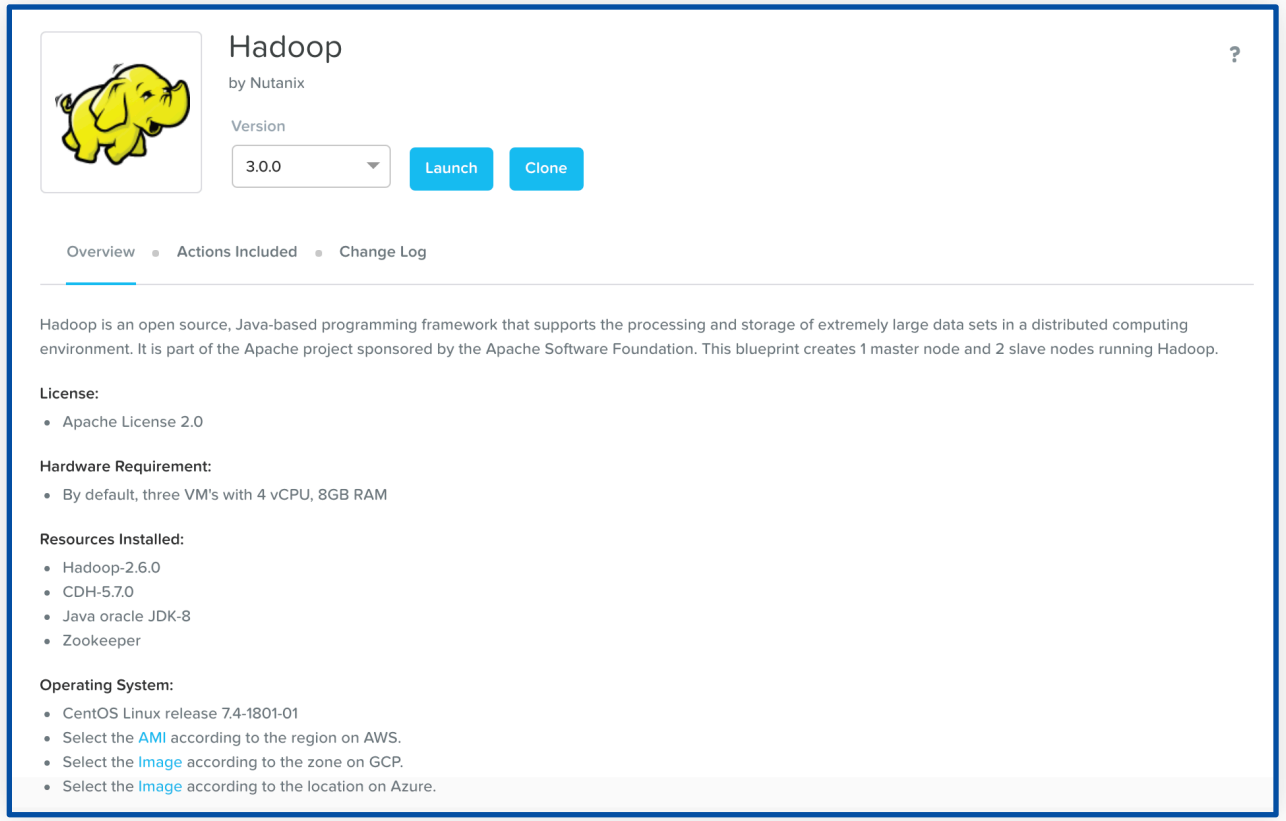

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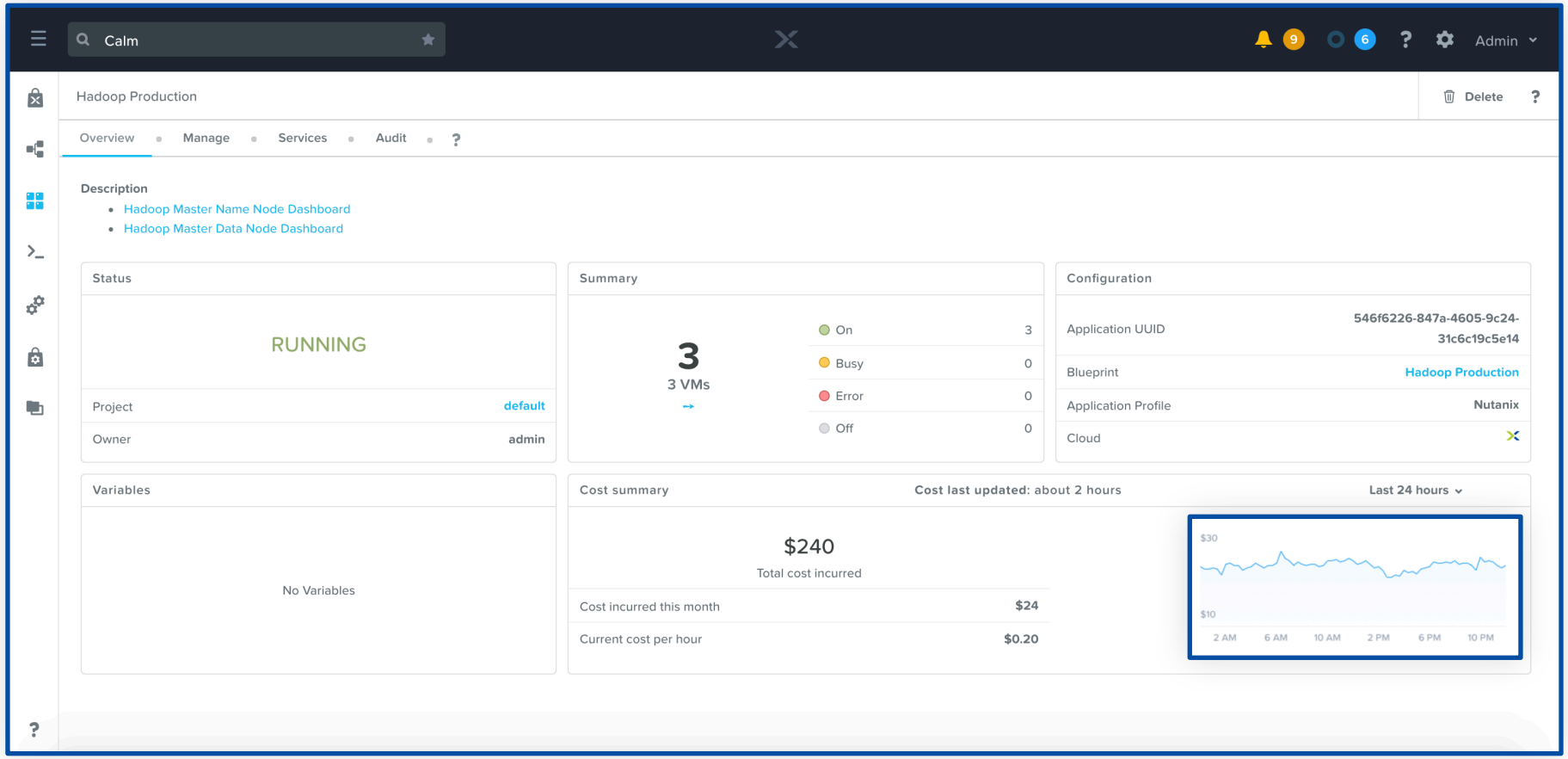

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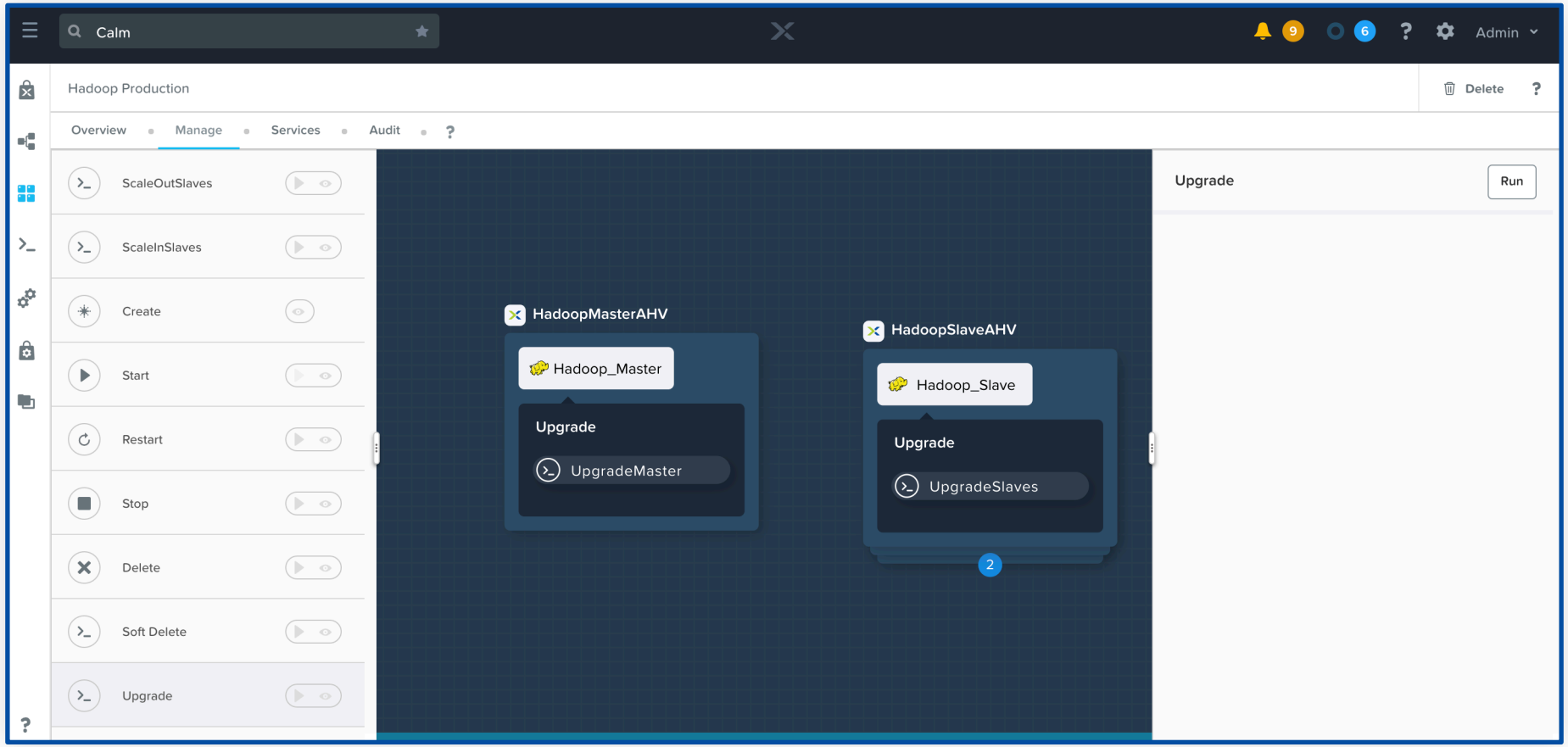
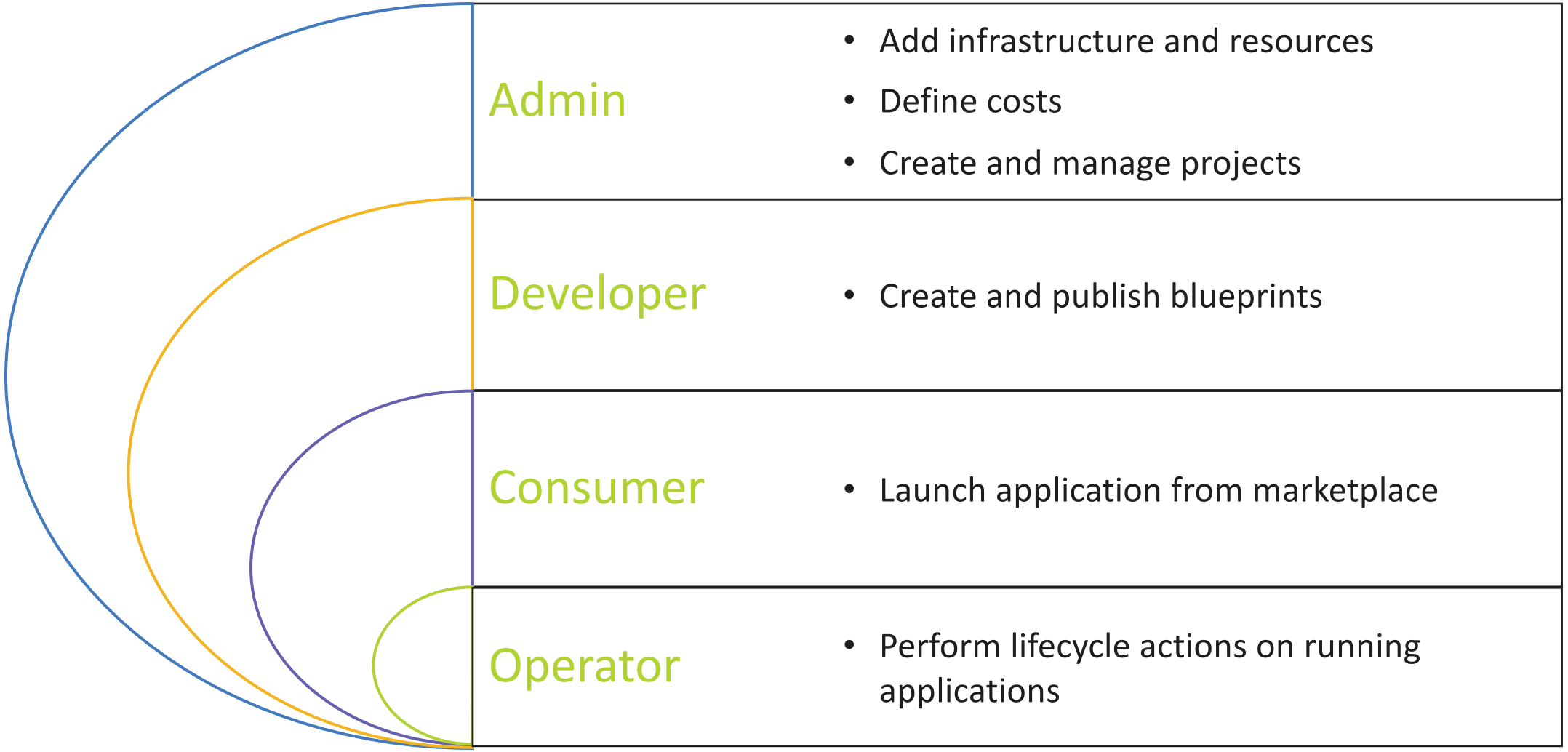


Role-Based Access Controls

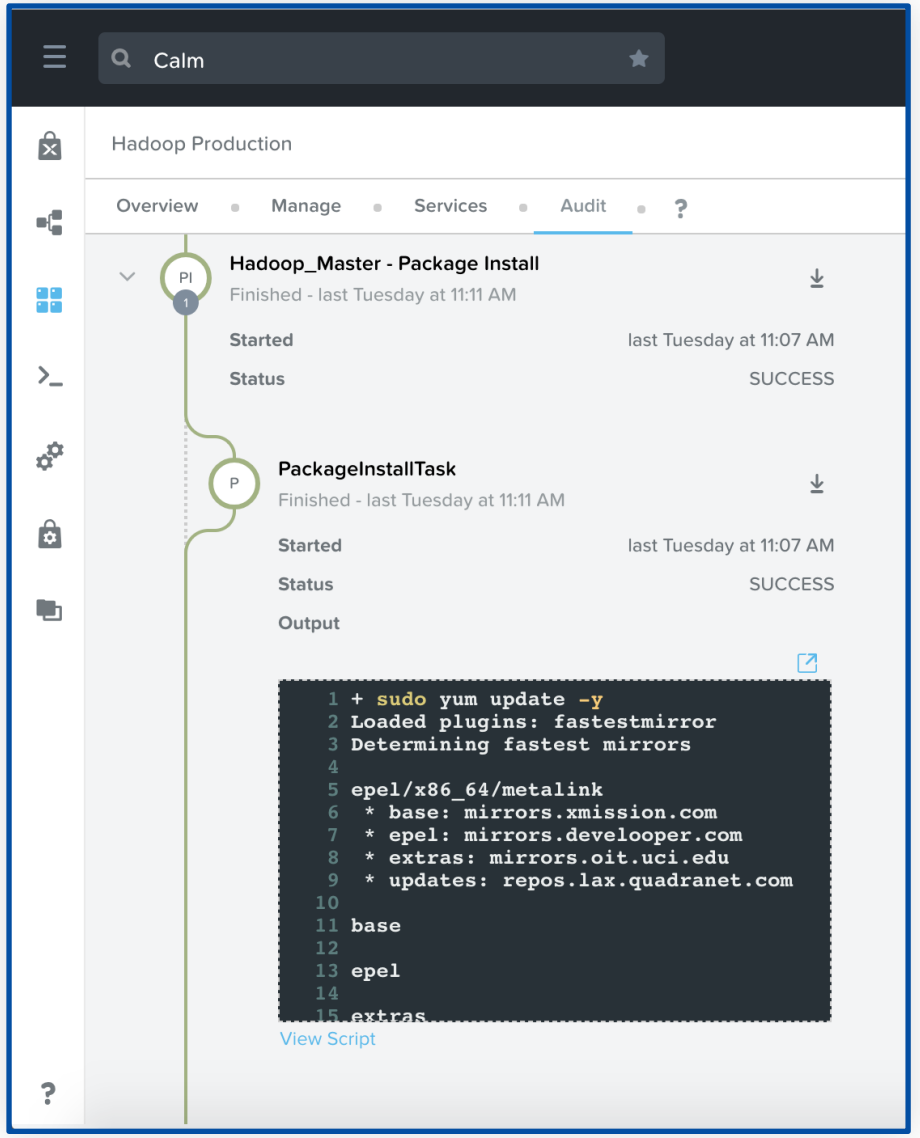


End-to-End Audits

1. Every action and the response is logged

2. Identify who did what and why across environments

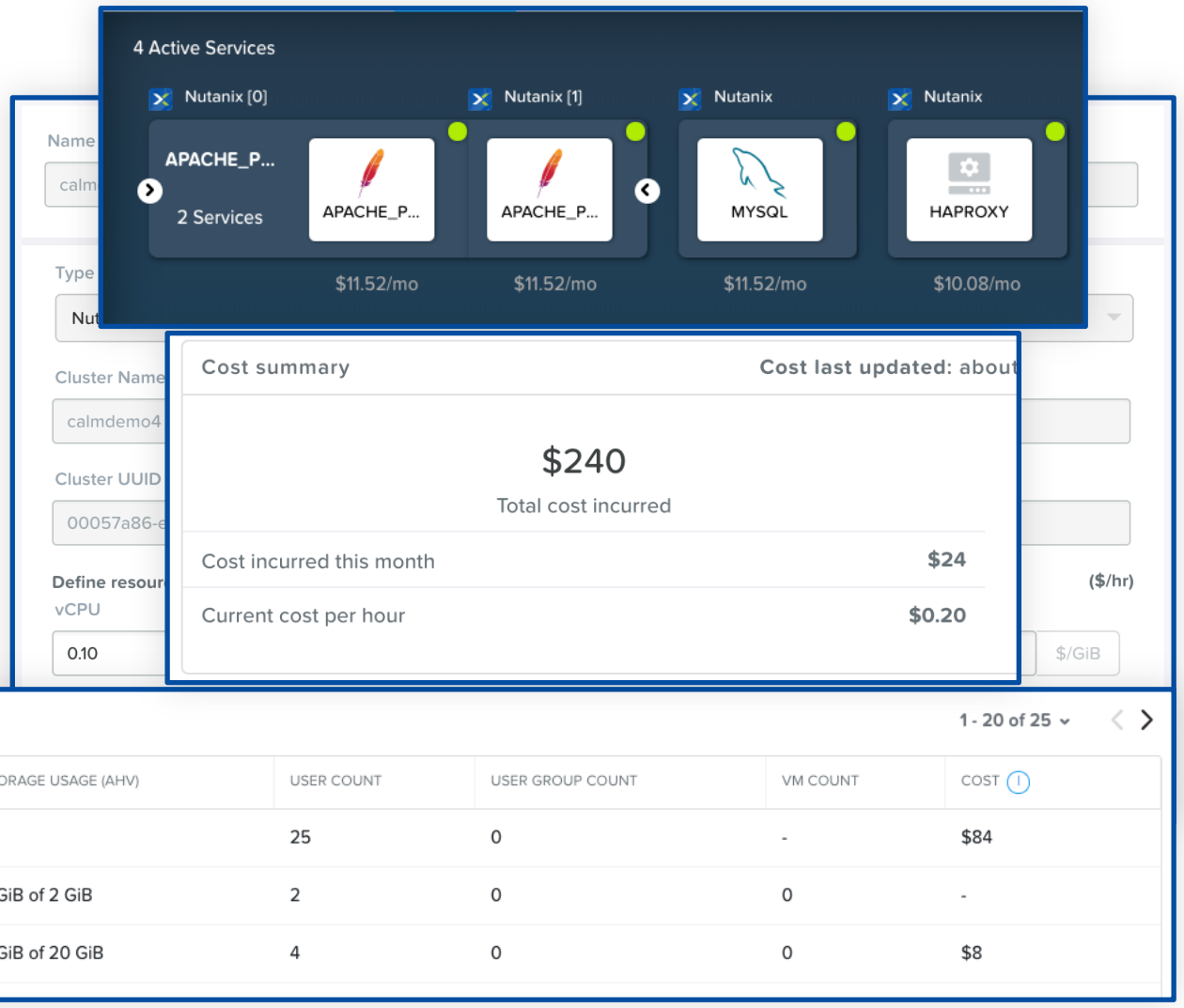
3. Export logs to your choice of logging system for archival



On-Prem Resource Cost

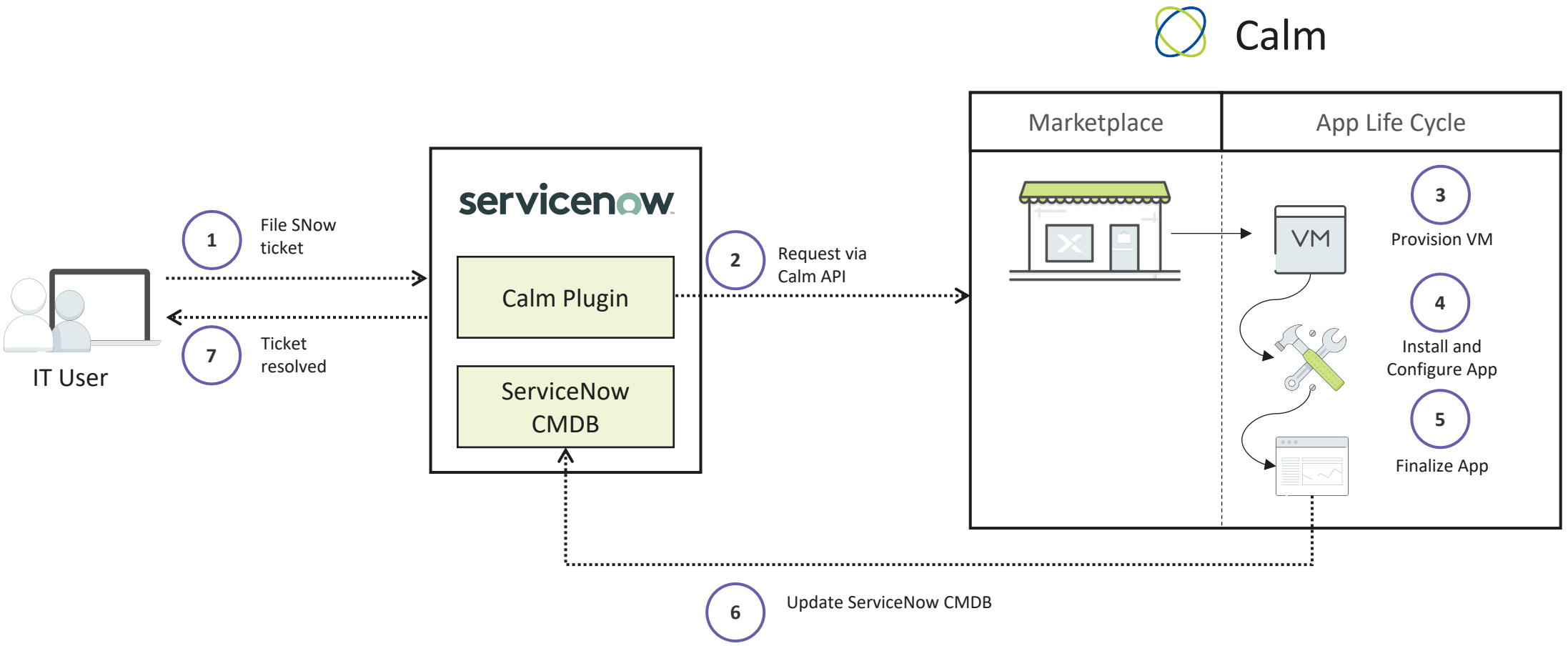
1. Define vCPU/Memory/Storage cost for On-Premise cloud

2. Analyze cost
   - Per VM
   - Per App
   - Per Project



NAME	VCPU USAGE (AHV)	MEMORY USAGE (AHV)	STORAGE USAGE (AHV)	USER COUNT	USER GROUP COUNT	VM COUNT	COST
default	-	-	-	25	0	-	$84
New Esxi P	0 of 2	0 GiB of 2 GiB	0 GiB of 2 GiB	2	0	0	-
Giri-Test	0 of 2	0 GiB of 4 GiB	0 GiB of 20 GiB	4	0	0	$8

Use Case : Self Service via IT Service Desk



Automate
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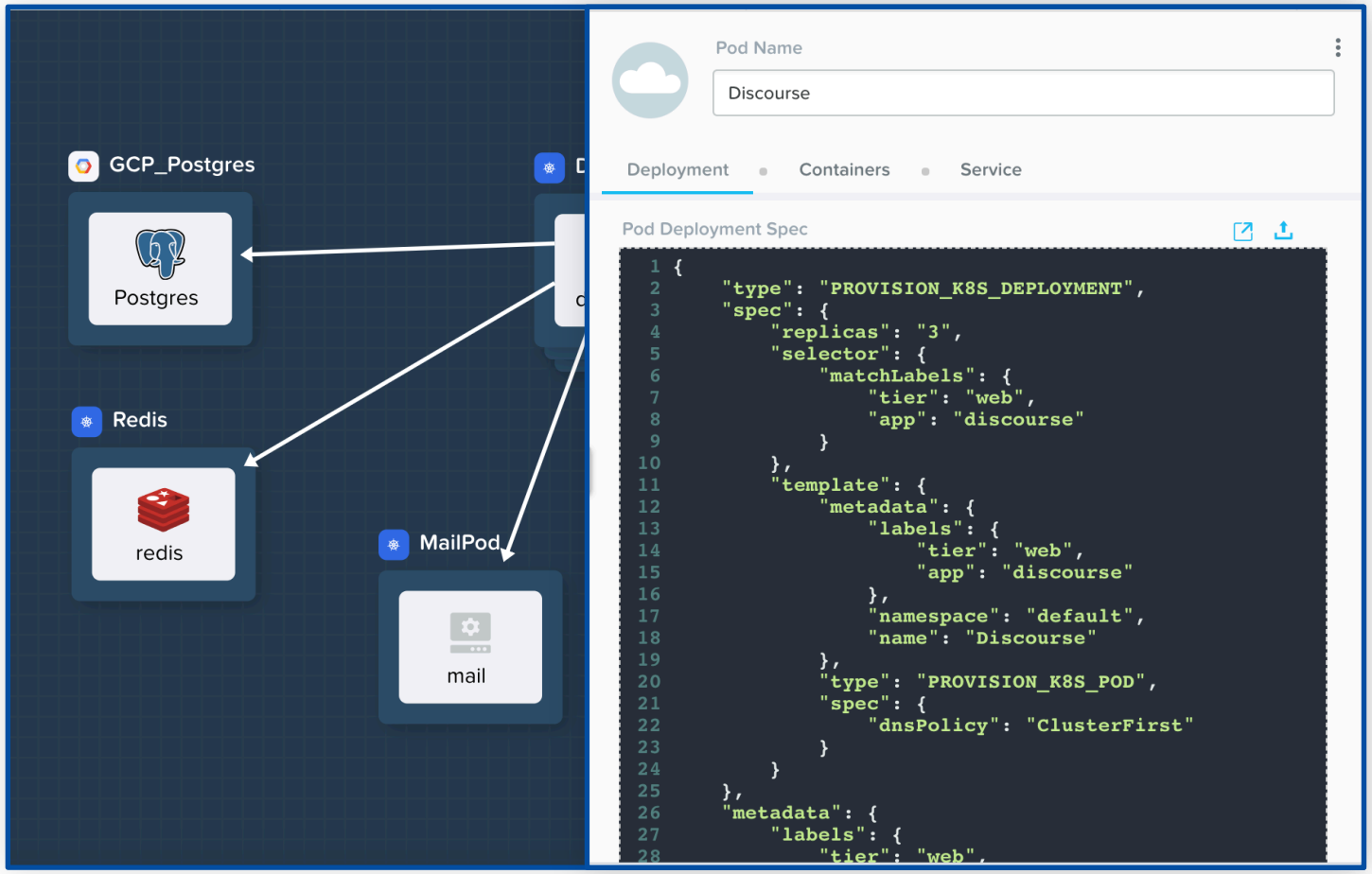
DevOps

End-to-end automation of application provisioning, scaling and management

Kubernetes with Calm

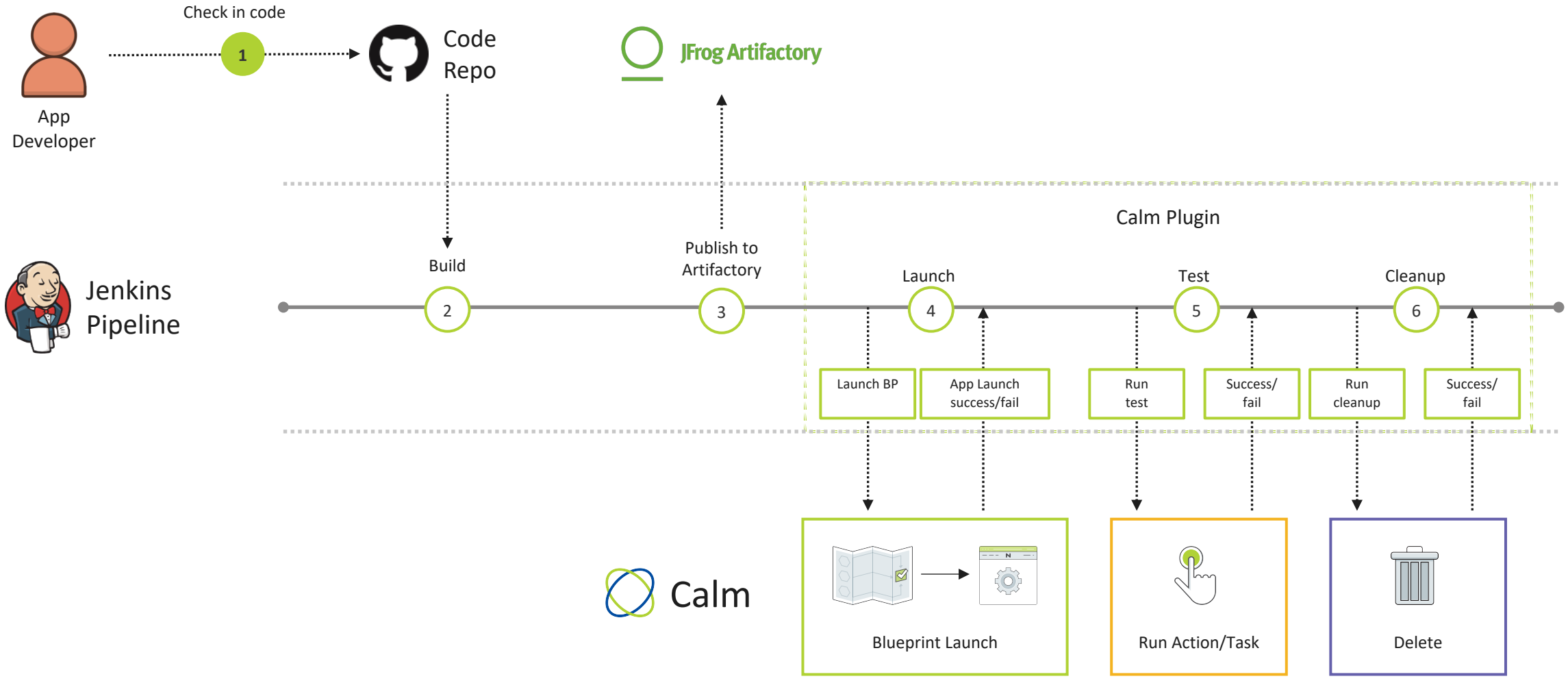


1. Supports Vanilla K8s API, Karbon, Public K8s Services

2. Combined Life Cycle Management of VMs and Kubernetes Pods in a single blueprint

3. Manage Kubernetes deployments and services using spec editor

Use Case : CI/CD Using Calm and Jenkins



Automate
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Multi-Cloud Optimization

Deployment of apps and centralized visibility across private and public clouds

Mix and Match Clouds

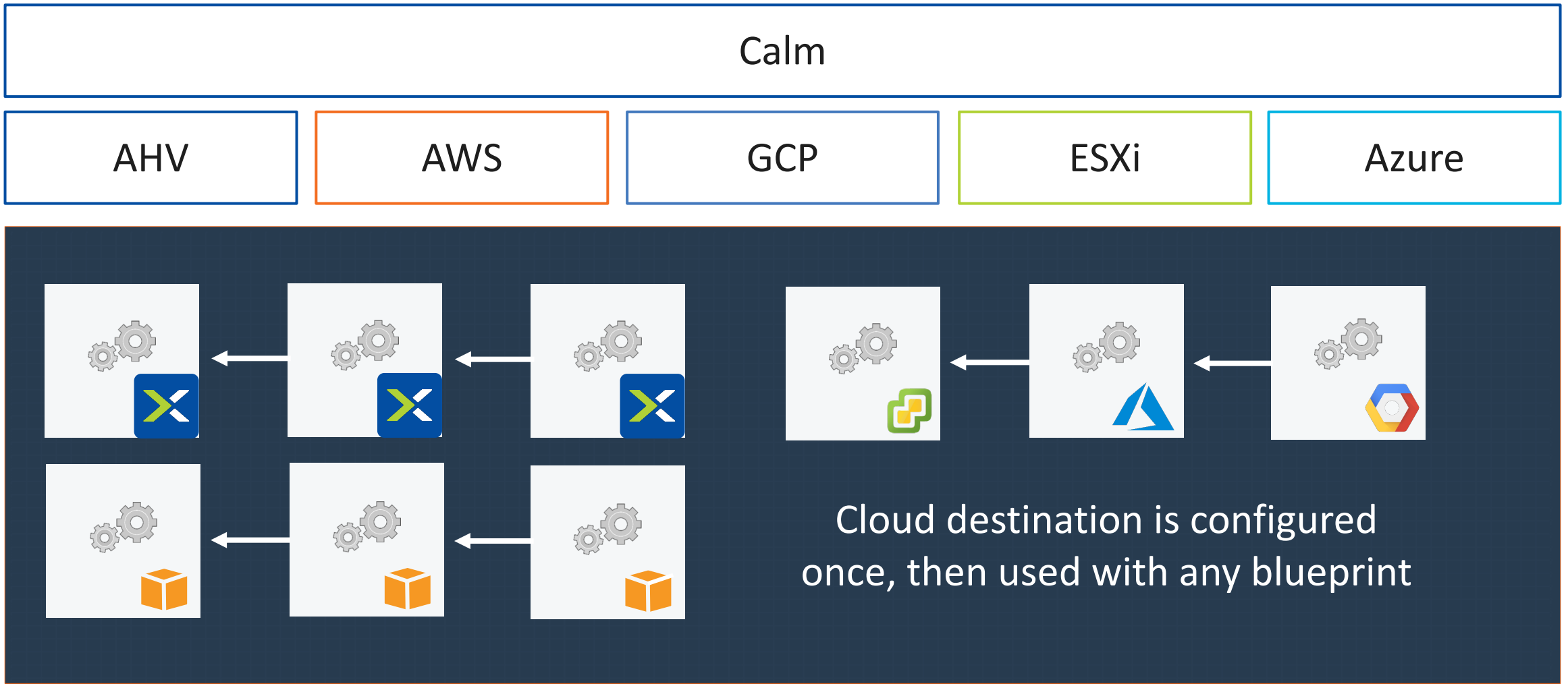
Freedom to Choose

Public Clouds

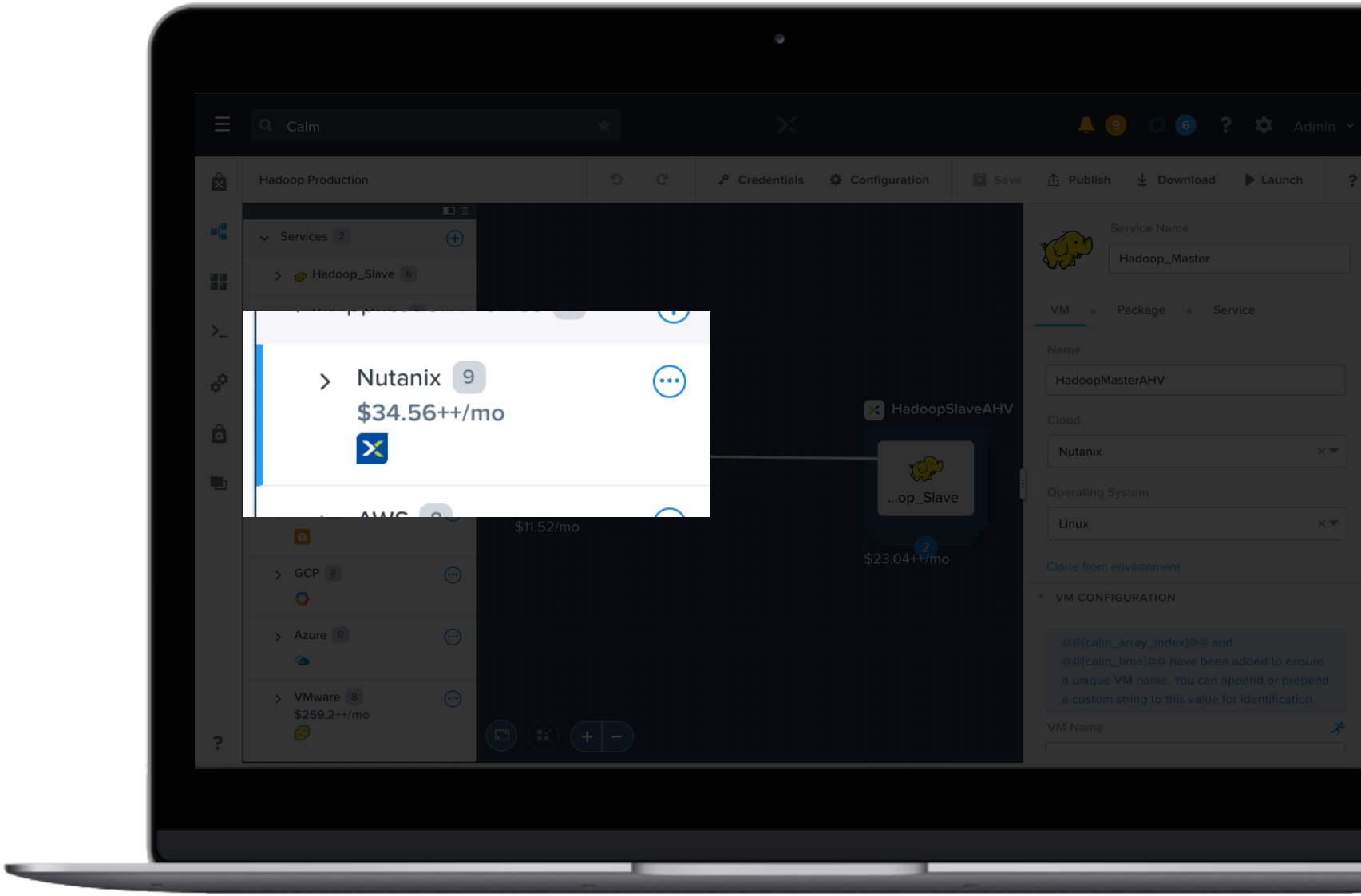
Private Clouds

Container Platforms

Define Apps Once, Use Everywhere with Profiles



Define multi-cloud app configuration in blueprint



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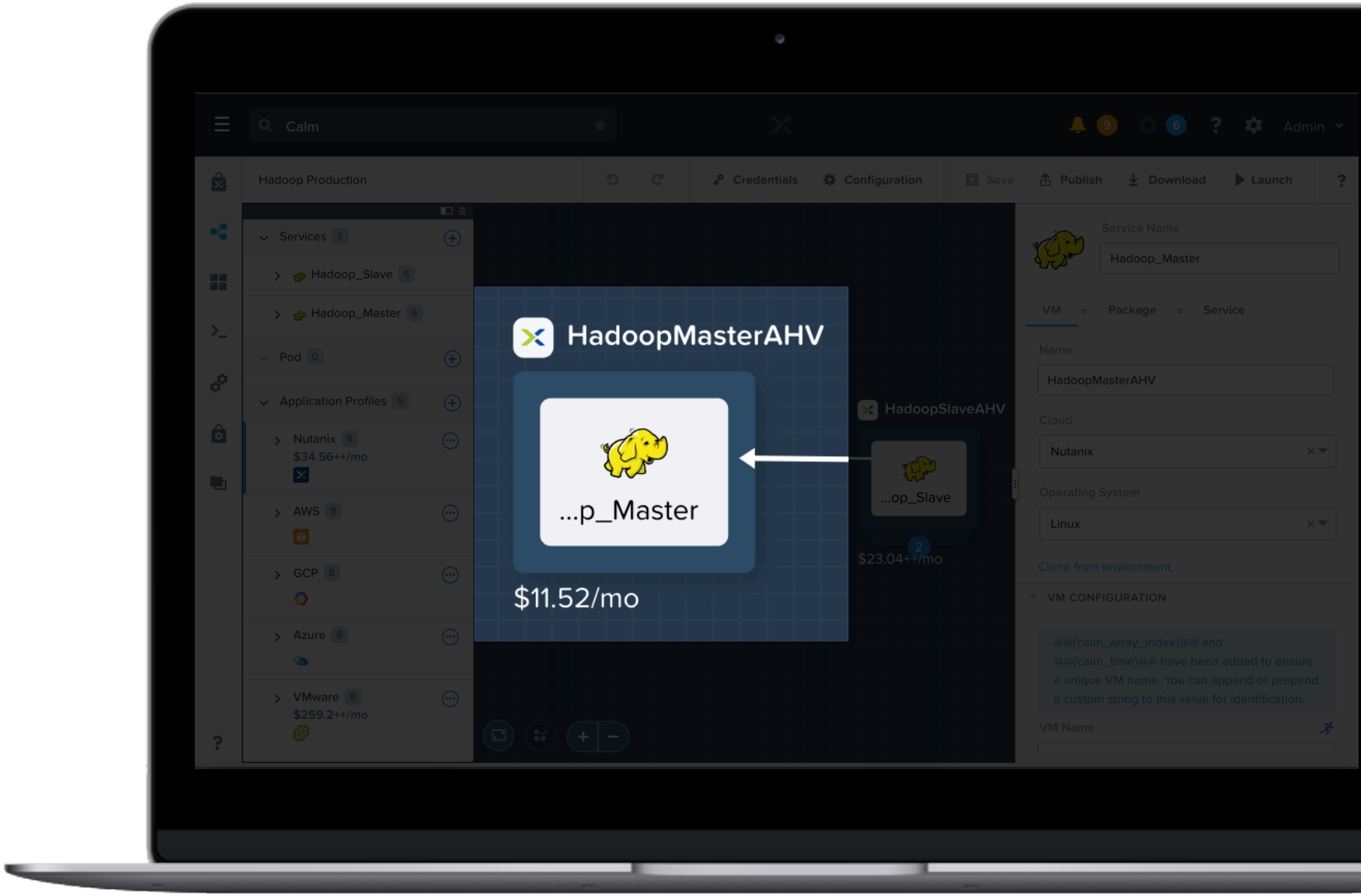
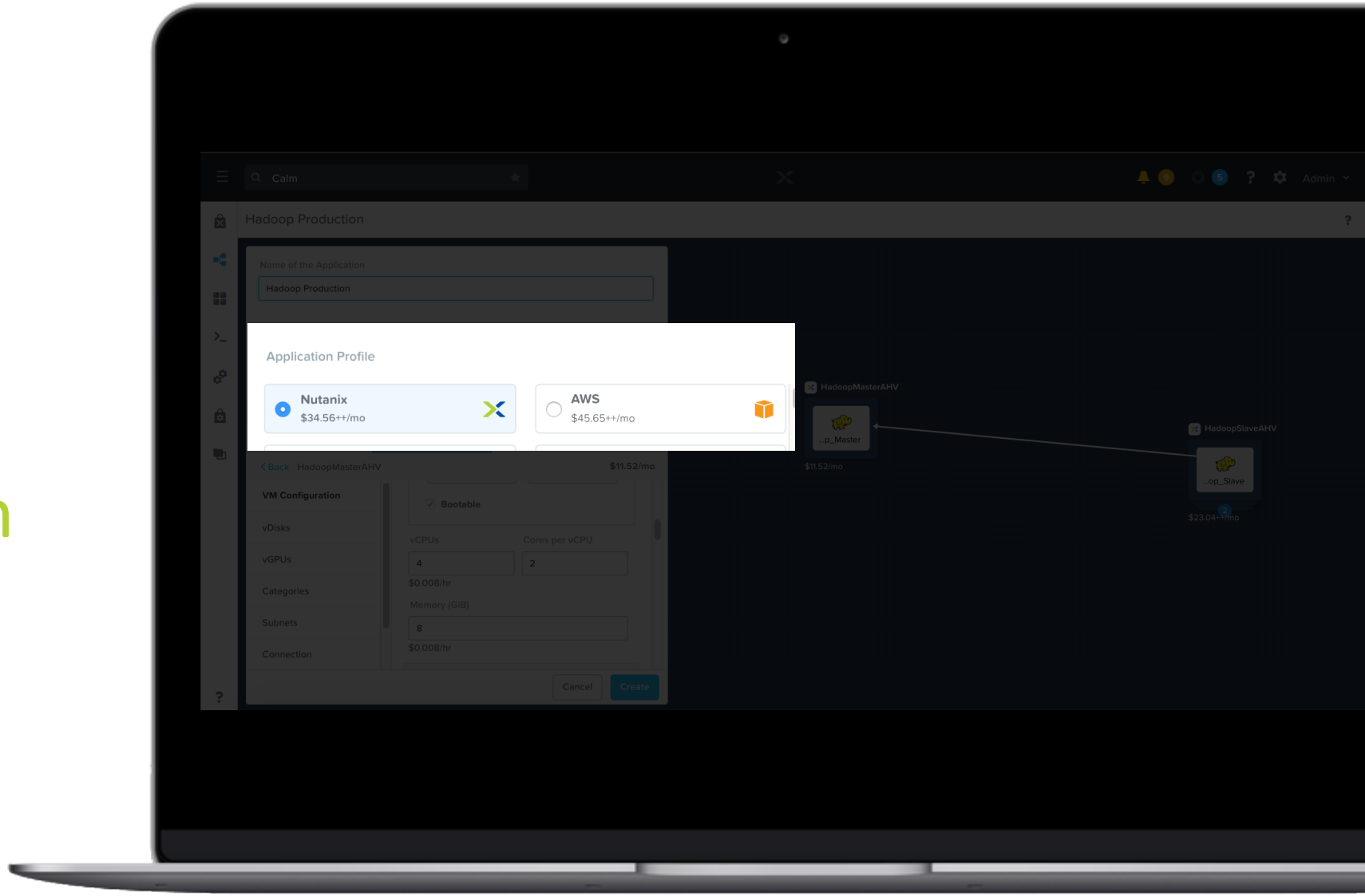
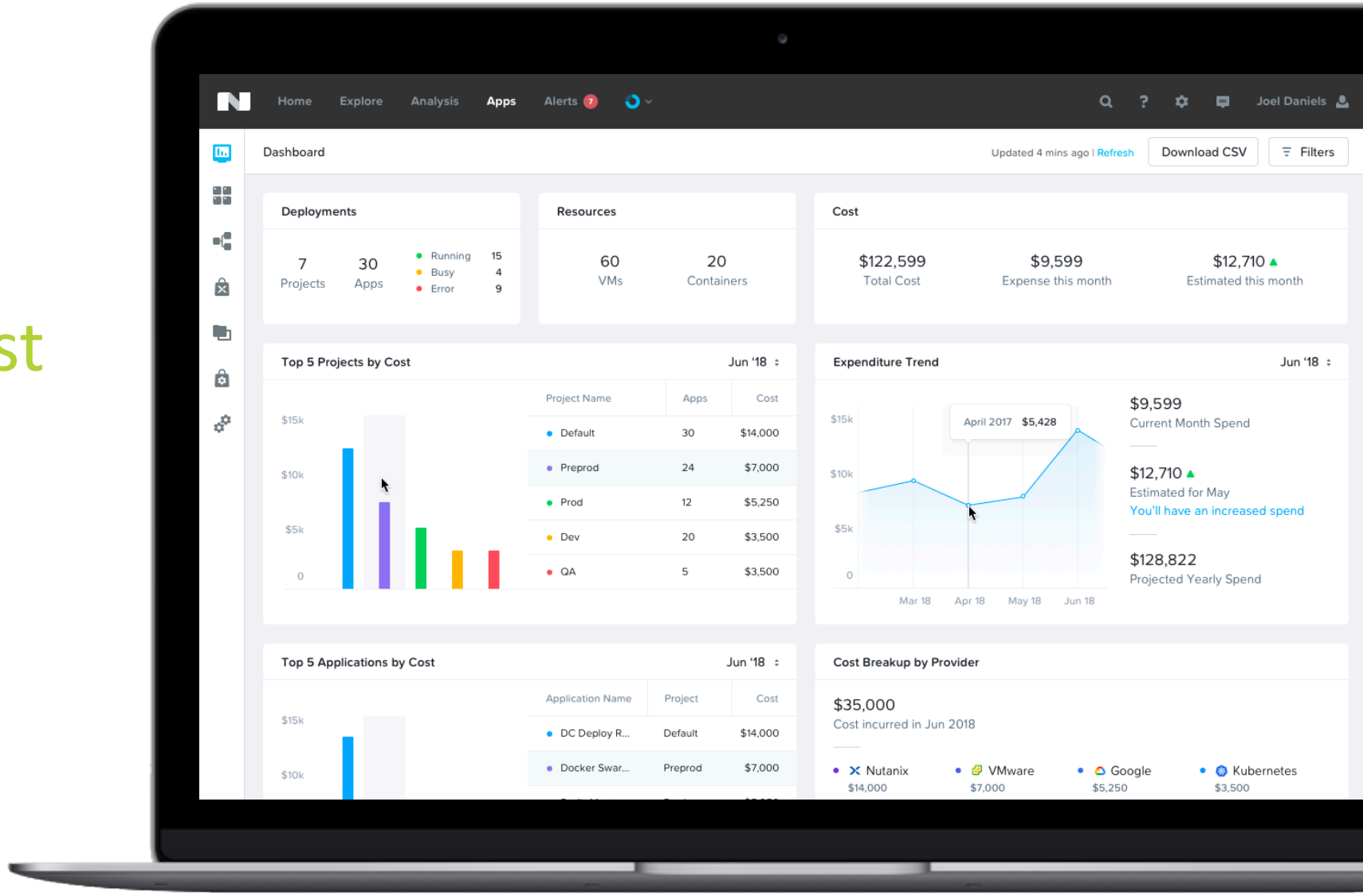


Compare cloud costs before application launch



Understand the cost of resource using Showback



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