

ready player three...

The entry of the 3rd telco in the Philippines
Achie Atienza / Globe Telecom
HKN06 7.0

Disclaimer

Hello 😊

Globe Telecom

Senior Product Manager
CDN & IP Peering

IP Peering, Interconnection & Strategy
IP Ecosystem

**Internet Society Philippines
(ISOC-Ph)**

Member / Board of Trustee

**Philippine Network Operators Group
(PhNOG)**

Chair



<<< rewind

2016

Telstra / San Miguel

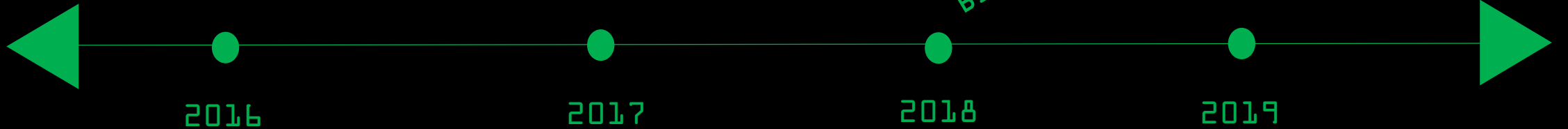


2017

Lucio Tan Jr's group
acquires PT&T



BID for the 3rd Ph Telco



NMP

DICT to name 'provisional' 3rd telco player on Nov. 7

Published November 3, 2018 2:36pm
Updated November 3, 2018 6:14pm

By TED CORDERO, GMA News

<http://www.gmanetwork.com/news/money/companies/673397/dict-to-name-provisional-3rd-telco-player-on-nov-7/story>

No hitch in selection of 3rd telco player on Nov. 7—DICT

By **BusinessMirror** - October 30, 2018

<https://businessmirror.com.ph/no-hitch-in-selection-of-3rd-telco-player-on-nov-7-dict/>



3rd telco player may be known by Nov. 7, 2018

Richmond Mercurio (The Philippine Star) - November 2, 2018 - 12:00am

<https://www.philstar.com/business/2018/11/02/1865081/3rd-telco-player-may-be-known-nov-7-2018>

3rd telco player known by Nov. 7 — DICT chief

By: **Mails Ager - Reporter** / @MAgerINQ INQUIRER.net / 12:18 PM October 22, 2018

<https://newsinfo.inquirer.net/1045461/3rd-telco-player-known-by-nov-7-dict-chief>

NMP announcement (HCLoS)

China Telecom-led Mislattel declared as 3rd telco



MANILA. The Technical Working Group evaluates the selection documents of three bidders for the new major player in the telecommunications industry on Wednesday, November 7, 2018. (Photo grabbed from DICT Facebook)

Source: Sunstar

A screenshot of a mobile news article from Rappler. The top navigation bar is orange with a white menu icon, the Rappler logo, and search and user icons. The main headline reads 'Dennis Uy-China Telecom consortium provisionally named 3rd telco'. Below the headline, the text says '(UPDATED) Their group, called Mislattel Consortium, garners a total of 456.8 points out of 500 under the criteria'.

Source: Rappler

Mislattel's commitment

Mislattel has committed to provide 37.03% of the total Philippine population an average Internet speed of 27Mbps through a PHP 150-billion investment for the first year of its operation.

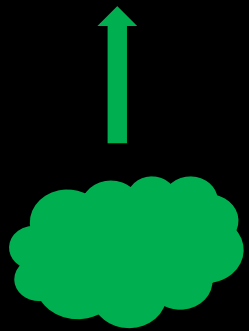
Through the second and fifth year of its commitment period, the consortium should have covered 84.01% of the total Philippine population with an average speed of 55Mbps, spending a total of Php258 billion.

If Mislattel failed to deliver its commitments, the Philippine government will be able to forfeit Mislattel's Php14 billion performance bond. This bond serves as some sort of penalty should the service provider fail to deliver on any of its commitments.

Source: yugatech

we (may) had it coming . . .

China content,
eyeballs



local ISP



Chinese
brands



visitors
/ tourists



Gaming &
businesses



e-commerce

Direct
China
route



local ISP

Direct
China
Route
+ IP



pairing

Globe - Singtel

PLDT - NTT

Mislatel - China Telecom

challenges

INTER-OPERABILITY PROVISIONS

Mobile Number portability - approved 19 Feb 2019

Open access bill

Permits / right of way

COST

Community support 😊

ISOC - DICT - NIEF

(signed 19 Jul 2019)

DICT, ISOC cooperate on multistakeholder governance

Posted on July 5, 2018



What
to
get?

- 橙汁.....\$25
Orange Juice
- 甘笋橙汁.....\$25
Carrot Orange Juice
- 蘋果橙汁.....\$25
Apple Orange Juice
- 雪梨橙汁.....\$25
Pear Orange Juice
- 五寶汁.....\$25
5 Veggies Juice
- 甘笋西芹汁.....\$25
Carrot Celery Juice
- 甘笋苦瓜汁.....\$25
Carrot Bitter Melon Juice
- 甘笋青瓜汁.....\$25
Carrot Cucumber Juice
- 蘋果西芹汁.....\$25
Apple Celery Juice
- 蘋果苦瓜汁.....\$25
Apple Bitter Melon Juice
- 蘋果青瓜汁.....\$25
Apple Cucumber Juice
- 雪梨西芹汁.....\$25
Pear Celery Juice
- 雪梨苦瓜汁.....\$25
Pear Bitter Melon Juice

The end . . .