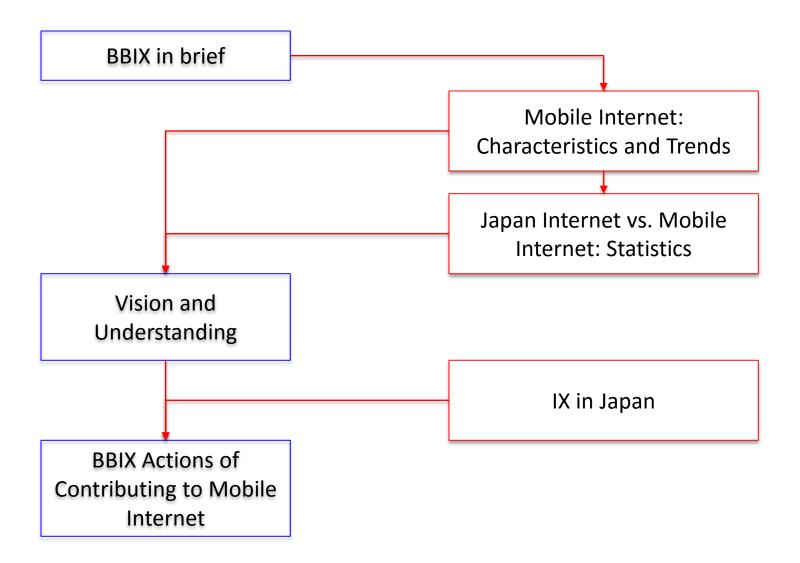


Mobile Internet in Japan and Asia

BBIX's Vision and Mission

Noriyuki Arai, BBIX, Inc. September 14 2015, HKNOG

Outline



BBIX: an Internet Exchange Provider

A Softbank Group company

- Board members
 - President & CEO Keiichi Makizono
 - EVP & COO Michikazu Fukuchi
- Web site
 - http://www.bbix.net/en
- Peering DB
 - Exchange Points
 - BBIX Tokyo
 - BBIX Osaka
 - BBIX Nagoya
 - BBIX Fukuoka
 - BBIX Hong Kong / Singapore (since last year)

Quick Facts (2015/09)

- 80+ member ASNs
 - 45+ of Japan
 - 13 of Asia-Pacific area, except JP
 - 20+ of other countries
- 150+ connected ports
 - Almost all 10Gb
 - 4 x 100Gb will be soon deployed

The Trend

MOBILE INTERNET OF JAPAN

Something Different

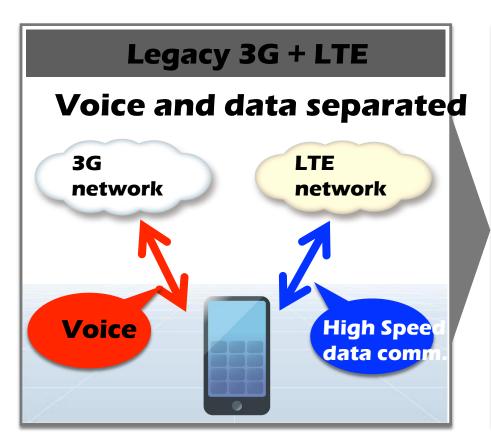
- Subscription
 - 2 years contract is common
 - mobile terminal locked for use with specificarrier's SIM Discount for the mobile terminal is cor
 but bound with the
 - - making a trend of changing terminal every 2 years
 - MNP is common
 - typically with opecial offers
 - making a vot of people change operator every 2 years. :P
- Data
 - No limitation in monthly use but in speed
 - Speed becomes limited (to 128Kbps) once the total volume exceeds the threshold (e.g. 2GB, 3GB or 7GB per month)

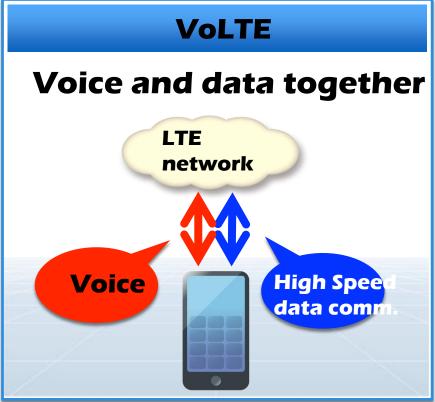
Something Different

- Application
 - Combined with public service facilities
 - e.g. Felica, the e-money card
 - not available for iPhone though
 - Diverse use cases making different group of terminal holders
 - Commodity cellphone
 - Smart phone (mainly Android)
 - iOS family (iPhone, iPad, etc.)
 - not strange that one holds 2 and more cellphone
- MVNO, diverse alternatives
 - Low price
 - Speed limitation

New Trend: VoLTE (since late 2014)

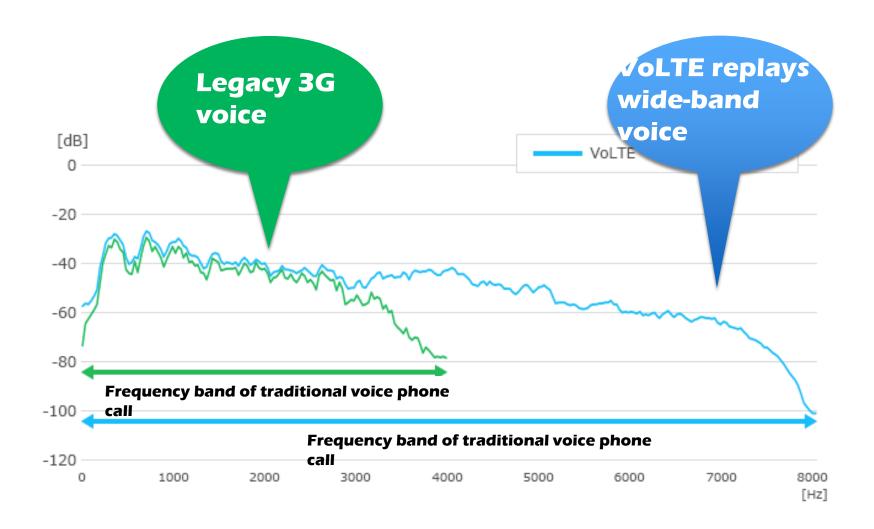
 Enabling high quality voice service over high speed data transmission channel





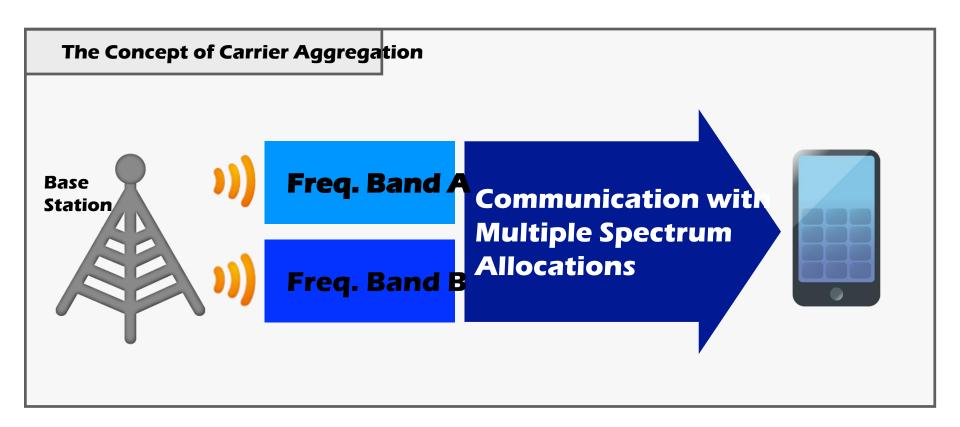
New Trend: VoLTE (since late 2014)

VolTE enables high-fidelity replay for high-pitched voice



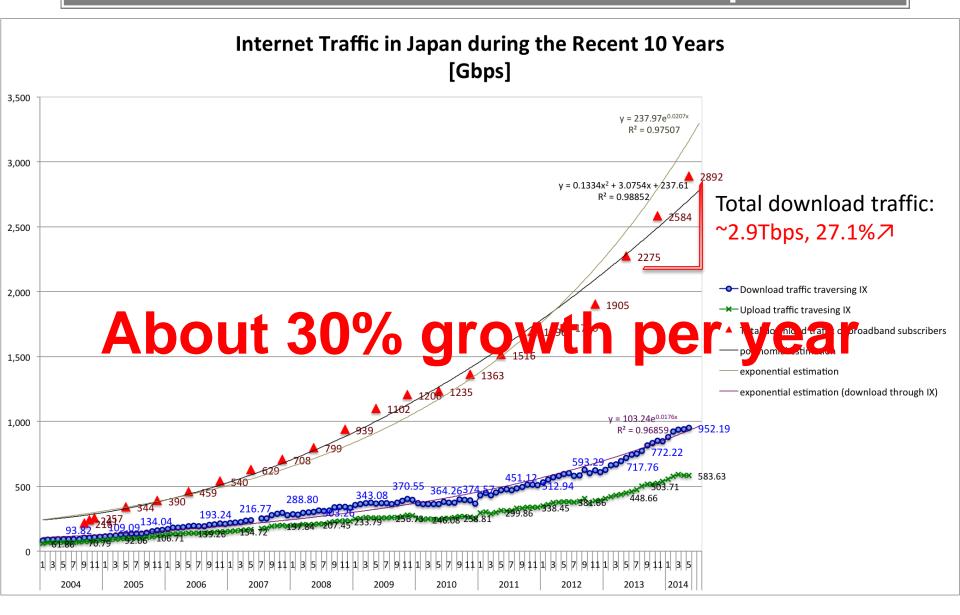
New Trend: Carrier Aggregation (since mid 2014)

- Aiming at further acceleration of communication
- Enabling high-speed/high-capacity data transfer

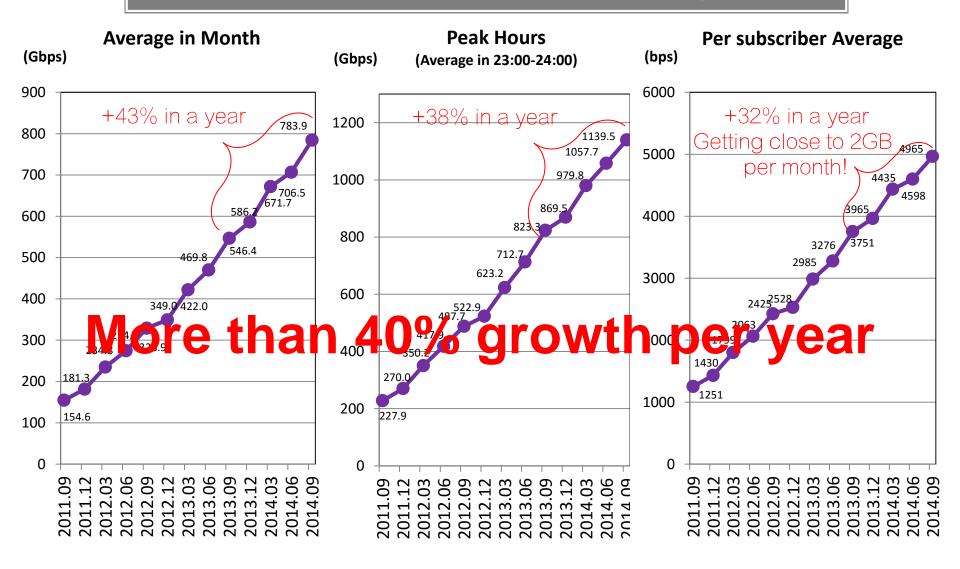


Gap between mobile and fixed Internets is being reduced!

Amount of Internet Traffic in Japan



Mobile Traffic Trend in Recent 3 Years

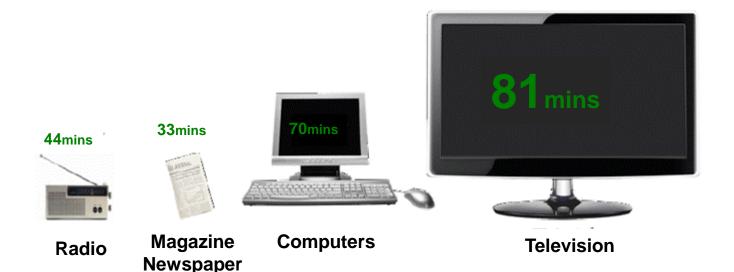


Daily usage (Japan)

134_{mins}

Smartphone has become

most used device





Mobile

Average Data Traffic per Smartphone User (GB/month) 2.9 1.2 0.5 0.5 0.3 0.3 Latin Middle East **East** West North **America Europe Europe America**

Global No.1



Source: Cisco: VNI Mobile Forecast Highlists, 2013-2018

Average data traffic in 2013

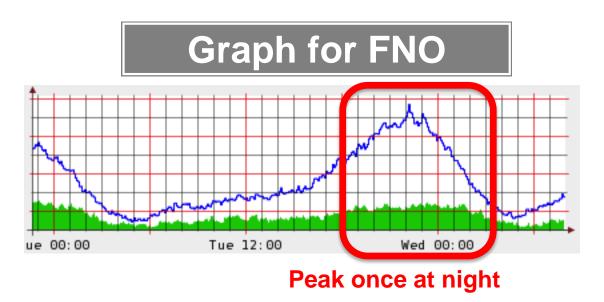
What happens to our backbone?



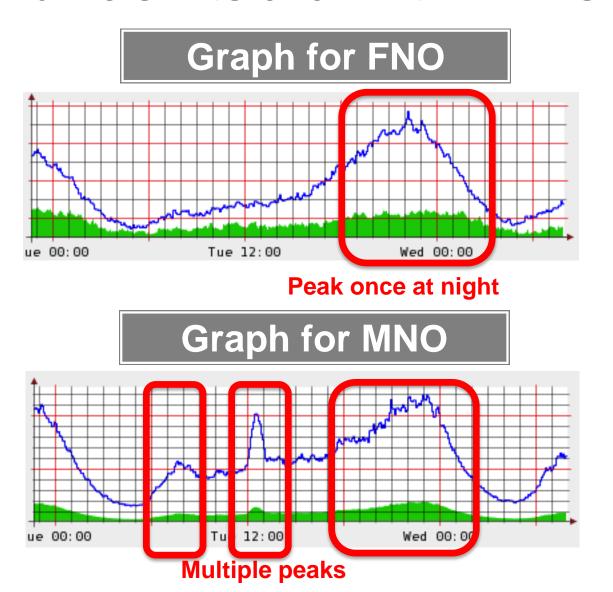
Multiple peaks &

&
Directional changes

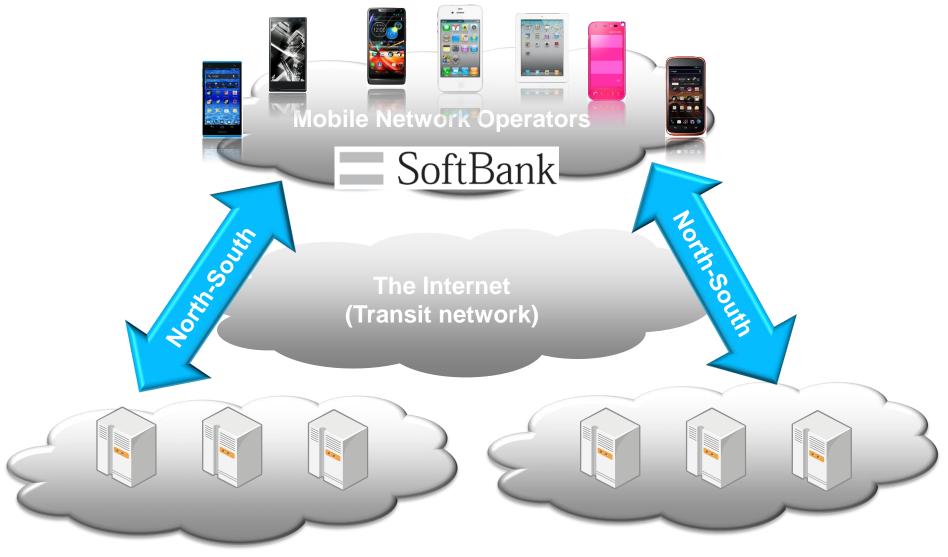
Traffic shifts even within 24hs!



Traffic shifts even within 24hs!



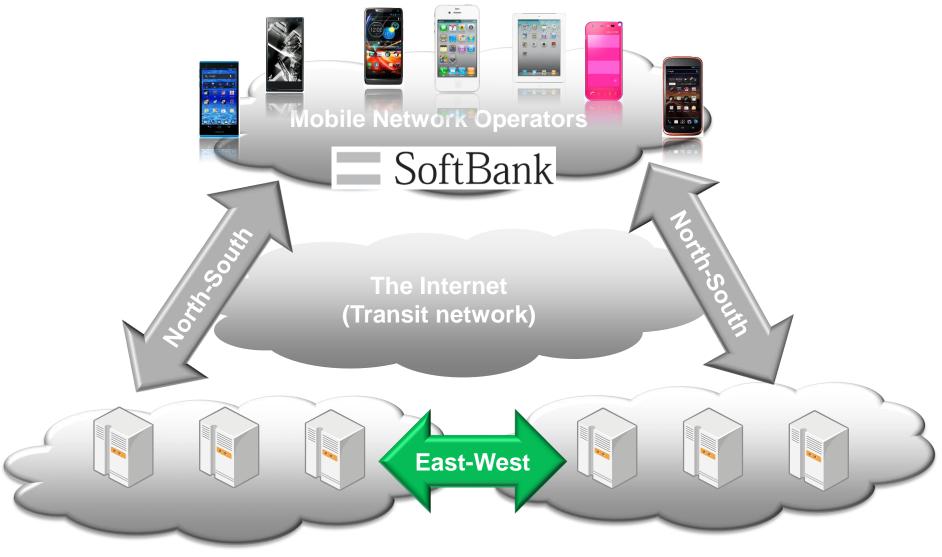
North-South Traffic



Social Application/Game Provider Cloud / Datacenter

Social Platform Providers ₁₇ Cloud / Datacenter

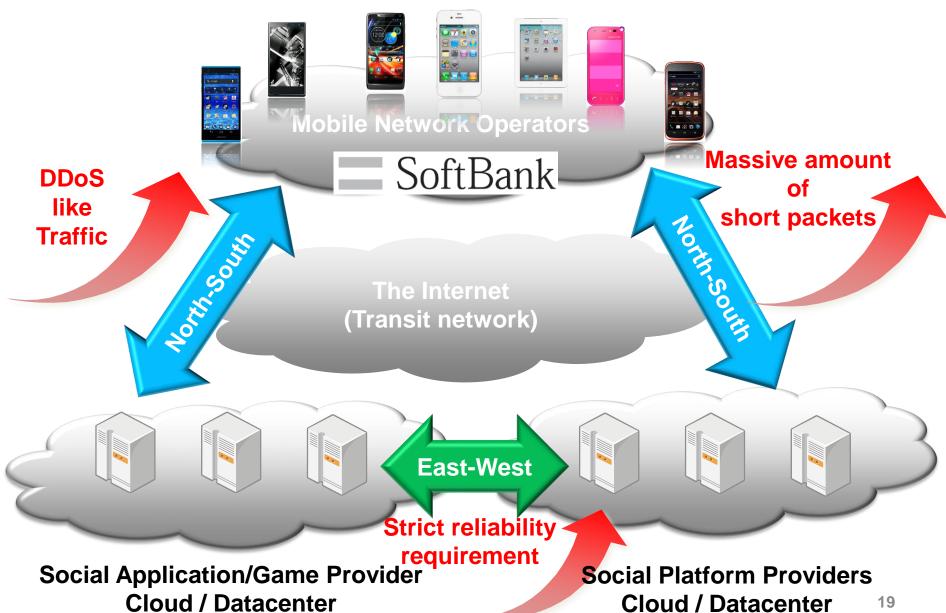
East-West Traffic



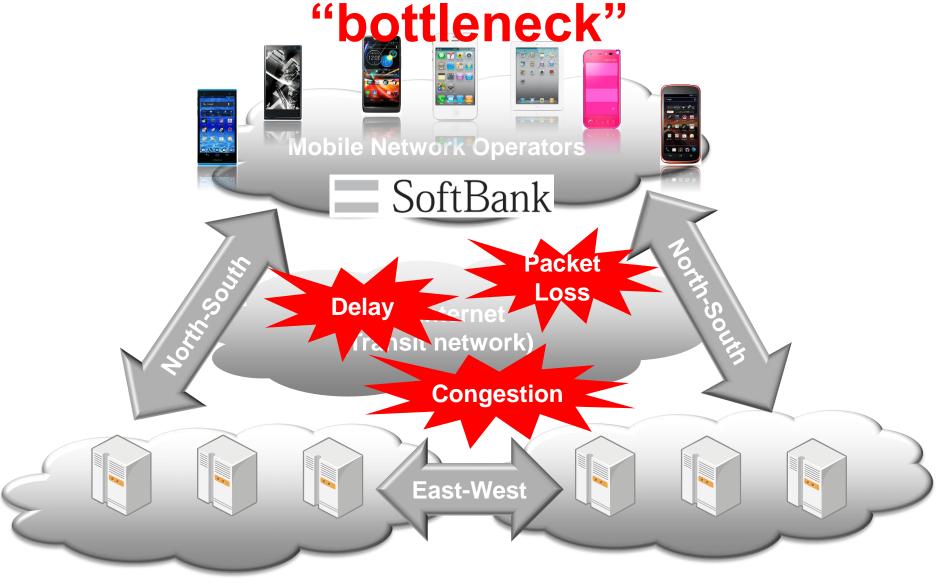
Social Application/Game Provider Cloud / Datacenter

Social Platform Providers ₁₈ Cloud / Datacenter

North-South Traffic



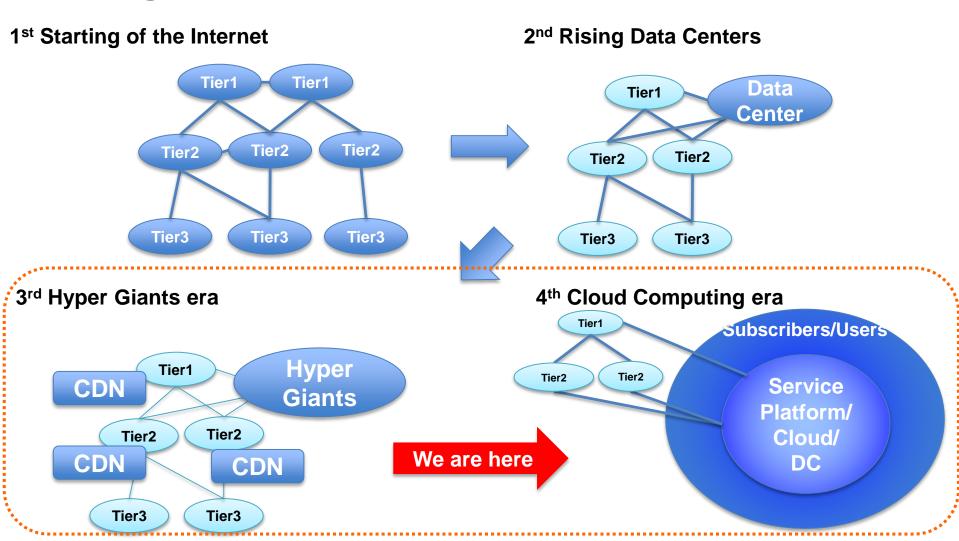
Transit network became



Social Application/Game Provider Cloud / Datacenter

Social Platform Providers 20 Cloud / Datacenter

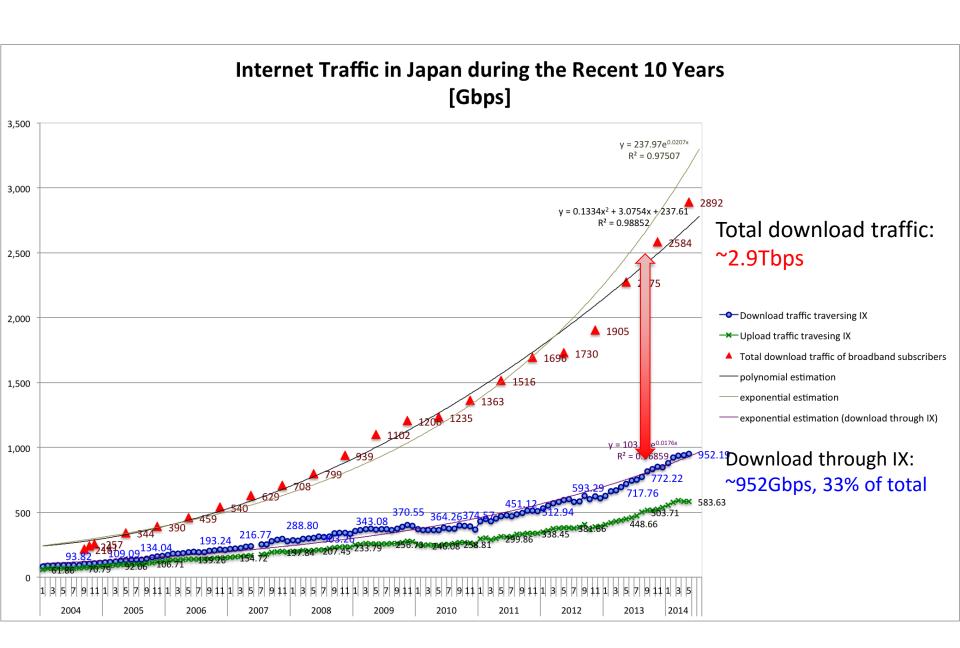
The Age of Internet Transition



Hieratical Structure of the Internet will be replaced soon by "Direct Connection" between Subscribers and Contents.

The Mission

BBIX IN THE AGE OF TRANSITION

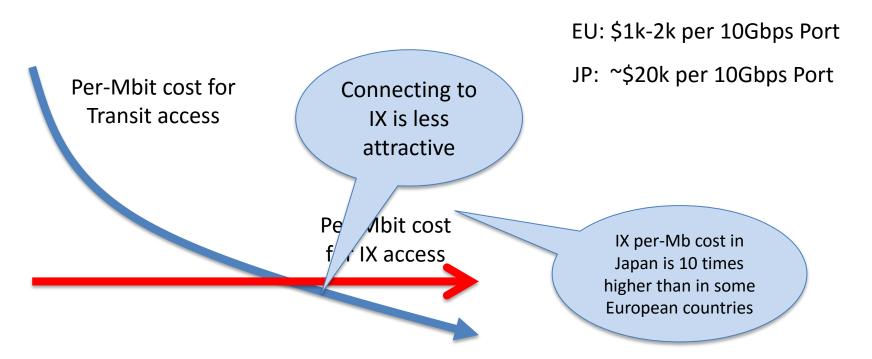


What Happens in Japan

Transit price is getting down dramatically



Per-port (with certain bandwidth) price for IX connection is quite high in Japan!



As we know the importance of connectivity

Network

- Backbone
- FNO
- MNO

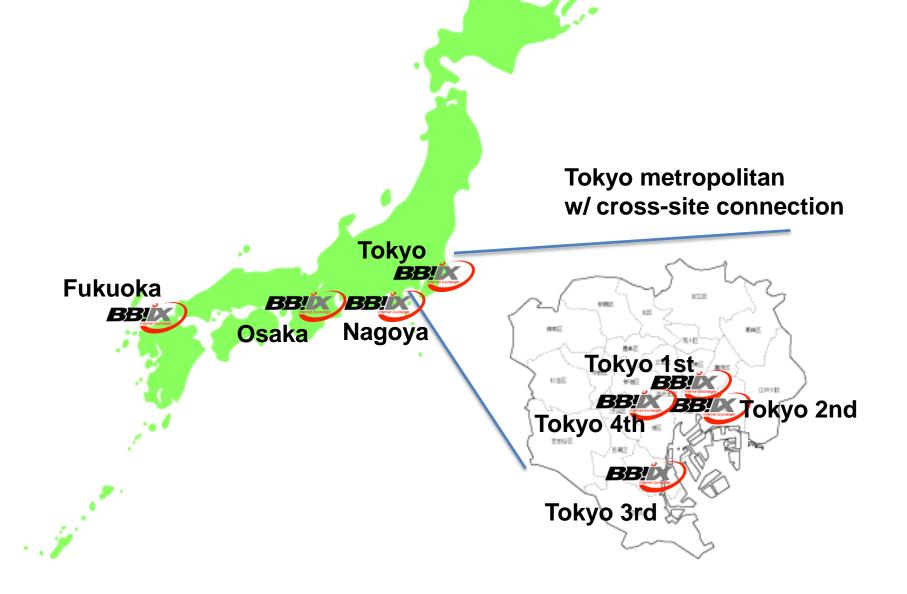


Contents

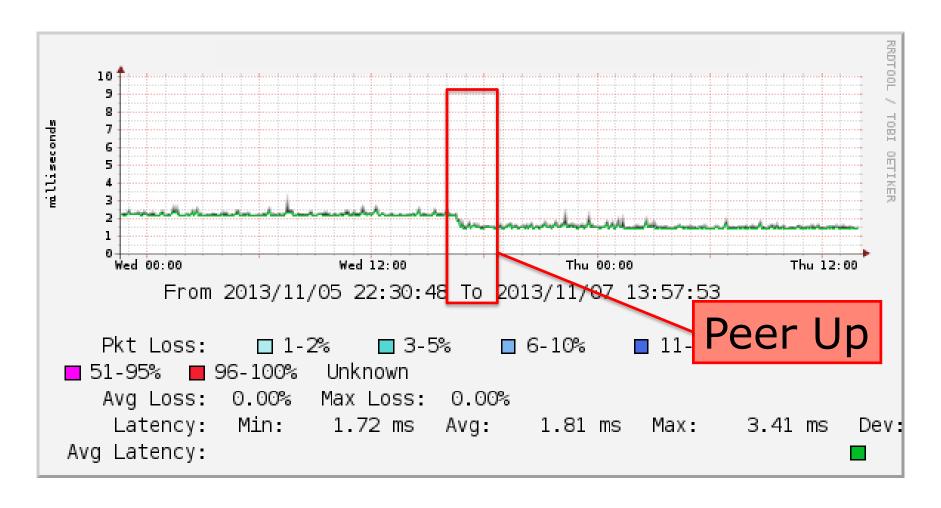
- Large portals
- Search engines
- CDN
- SNS
- Clouds

BBIX provides IX services with the global-standard pricing, while keeping the made-in-japan quality

We deployed 7 IX sites in Japan

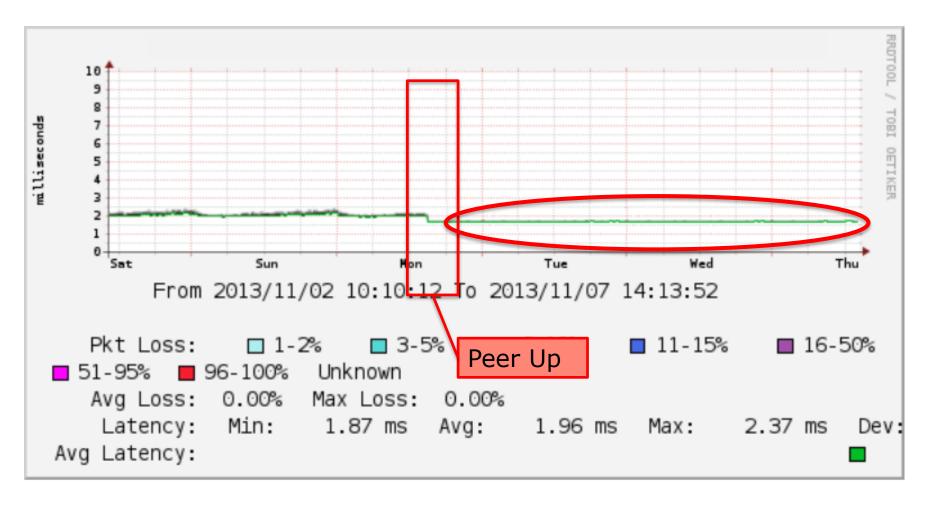


Improvement after peering through BBIX

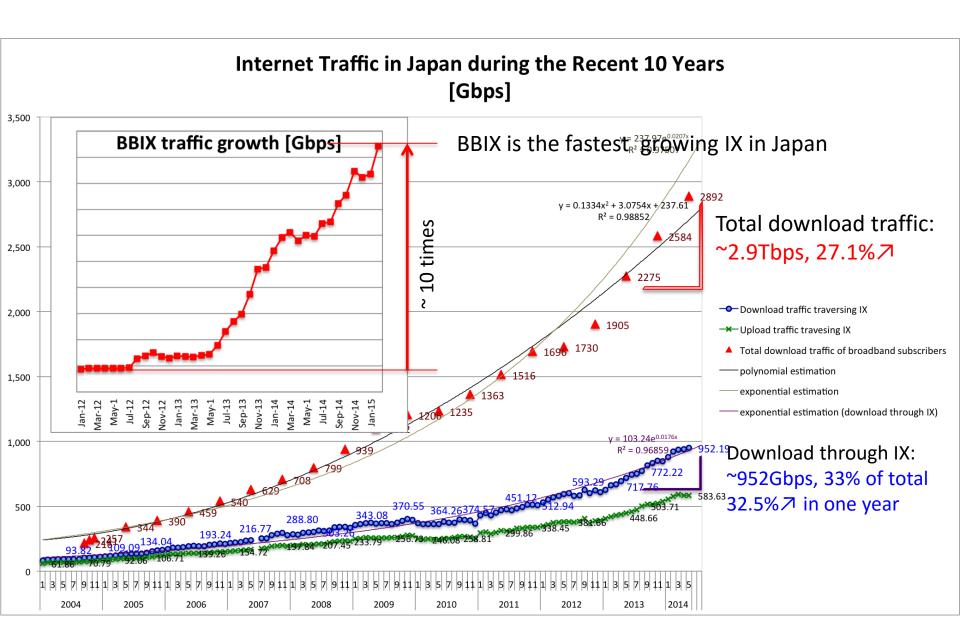


30% reduction of latency

Improvement after peering through BBIX



Getting rid of jitter



Contribute our vision & effort to East Asia

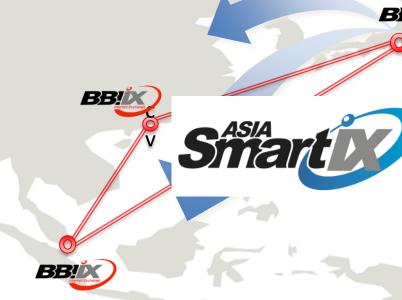
- Reduced latency and jitter
- Improved stability and redundancy
- Fitting traffic pattern, with or without inter-site transport
- Reasonable cost

Amount of traffic by cities

Tokyo

Singapore

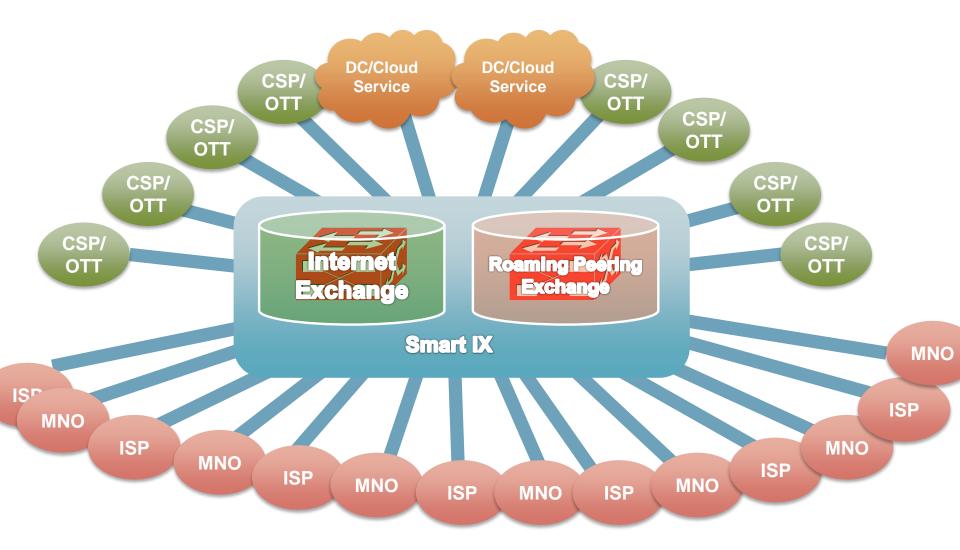
Hong Kong



SmartIX Service Specification

- Basic
 - IX: Distributed Internet Exchange
 - RPX: Roaming Peering Exchange (for MNO)
- Optional
 - Route server
 - Inter-node connectivity
 - VLAN

Smart IX serves for all the players equally



Connected directly, completely flat!!

Contribute for better Internet connectivity in Asia and in the World





"No Peering, No Internet"